

Store: PDS - 16108 University Oak  
 Data Collected : 1/15/2003 To 1/15/2003  
 All Registers

Manager : Bill Swanson  
 Printed : 1/16/2003, at 9:02 AM  
 POS Type: 34 Paseo: v4.00\_09

### Product Mix Gross Profit Report

Menu Item Name	Eat-in Item Price	Eat-in Item Cost	Percent Cost	Units Sold	Percent Of Units Sold	Dollar Sales	Percent Total Sales	Ideal Food Cost	Gross Profit Dollars	Gross Profit Percent	Units Promo'd	Percent Of Units Promo'd	Units Wasted	Percent Of Units Wasted	Dollars Wasted	Percent Total Waste	Total Units
DD-SUP	\$1.29	\$0.31	23.9%	5	0.3%	\$6.45	0.3%	\$1.55	\$4.90	76.0%	0	N/A	0	N/A	\$0.00	N/A	5
DD-TAC	\$0.99	\$0.25	25.3%	3	0.2%	\$2.97	0.1%	\$0.76	\$2.21	74.4%	0	N/A	0	N/A	\$0.00	N/A	3
Q-CHZ	\$1.29	\$0.30	23.6%	3	0.2%	\$3.87	0.2%	\$0.92	\$2.95	76.2%	0	N/A	0	N/A	\$0.00	N/A	3
S-BF	\$0.79	\$0.12	15.7%	171	10.8%	\$135.09	5.8%	\$21.50	\$113.59	84.1%	0	N/A	0	N/A	\$0.00	N/A	171
S-BFSP	\$0.99	\$0.18	18.3%	62	3.9%	\$61.38	2.6%	\$11.34	\$50.04	81.5%	0	N/A	0	N/A	\$0.00	N/A	62
S-CK	\$1.39	\$0.26	18.5%	13	0.8%	\$18.07	0.8%	\$3.37	\$14.70	81.4%	0	N/A	0	N/A	\$0.00	N/A	13
S-CKSP	\$1.59	\$0.31	19.7%	5	0.3%	\$7.95	0.3%	\$1.58	\$6.37	80.1%	0	N/A	0	N/A	\$0.00	N/A	5
S-STLM	\$1.49	\$0.25	16.7%	20	1.3%	\$29.80	1.3%	\$5.02	\$24.78	83.2%	0	N/A	0	N/A	\$0.00	N/A	20
T-BF	\$0.79	\$0.01	0.6%	288	18.2%	\$227.52	9.7%	\$2.11	\$225.41	99.1%	0	N/A	0	N/A	\$0.00	N/A	288
T-BFSP	\$0.99	\$0.06	6.3%	90	5.7%	\$89.10	3.8%	\$5.75	\$83.35	93.5%	0	N/A	0	N/A	\$0.00	N/A	90
<b>1 TACOS</b>	<b>\$1.16</b>	<b>\$0.21</b>	<b>17.7%</b>	<b>660</b>	<b>41.8%</b>	<b>\$582.20</b>	<b>24.9%</b>	<b>\$53.90</b>	<b>\$528.30</b>	<b>90.7%</b>	<b>0</b>	<b>N/A</b>	<b>0</b>	<b>N/A</b>	<b>\$0.00</b>	<b>N/A</b>	<b>660</b>
7LAYER	\$1.49	\$0.35	23.4%	4	0.3%	\$5.96	0.3%	\$1.40	\$4.56	76.5%	0	N/A	0	N/A	\$0.00	N/A	4
B-BFFS	\$1.69	\$0.25	15.0%	1	0.1%	\$1.69	0.1%	\$0.26	\$1.43	84.6%	0	N/A	0	N/A	\$0.00	N/A	1
B-CKFS	\$2.29	\$0.38	16.8%	5	0.3%	\$11.45	0.5%	\$1.94	\$9.51	83.1%	0	N/A	0	N/A	\$0.00	N/A	5
B-SUP	\$1.79	\$0.12	6.9%	27	1.7%	\$48.33	2.1%	\$3.41	\$44.92	92.9%	0	N/A	0	N/A	\$0.00	N/A	27
B2BFSP	\$2.09	\$0.24	11.6%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
BEAN	\$0.79	\$0.01	0.7%	40	2.5%	\$31.60	1.4%	\$0.30	\$31.30	99.1%	0	N/A	0	N/A	\$0.00	N/A	40
BEEF	\$1.59	\$0.01	0.4%	5	0.3%	\$7.95	0.3%	\$0.04	\$7.91	99.5%	0	N/A	0	N/A	\$0.00	N/A	5
BGS-BF	\$1.99	\$0.61	30.8%	18	1.1%	\$35.82	1.5%	\$11.07	\$24.75	69.1%	0	N/A	0	N/A	\$0.00	N/A	18
BGS-CK	\$2.99	\$0.88	29.3%	13	0.8%	\$38.87	1.7%	\$11.42	\$27.45	70.6%	0	N/A	0	N/A	\$0.00	N/A	13
BGS-ST	\$2.99	\$0.75	25.1%	25	1.6%	\$74.75	3.2%	\$18.83	\$55.92	74.8%	0	N/A	0	N/A	\$0.00	N/A	25
FBGSBF	\$2.99	\$0.71	23.7%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
FBGSCK	\$2.99	\$0.97	32.5%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
FBGSST	\$2.99	\$0.85	28.3%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
<b>2 BURRITOS</b>	<b>\$2.21</b>	<b>\$0.47</b>	<b>21.4%</b>	<b>138</b>	<b>8.7%</b>	<b>\$256.42</b>	<b>11.0%</b>	<b>\$48.67</b>	<b>\$207.75</b>	<b>81.0%</b>	<b>0</b>	<b>N/A</b>	<b>0</b>	<b>N/A</b>	<b>\$0.00</b>	<b>N/A</b>	<b>138</b>
N-BF7L	\$1.49	\$0.41	27.6%	42	2.7%	\$62.58	2.7%	\$18.09	\$44.49	71.1%	0	N/A	0	N/A	\$0.00	N/A	42
N-BN7L	\$0.99	\$0.29	29.6%	53	3.4%	\$52.47	2.2%	\$16.68	\$35.79	68.2%	0	N/A	0	N/A	\$0.00	N/A	53
N-CK7L	\$1.89	\$0.54	28.7%	6	0.4%	\$11.34	0.5%	\$3.39	\$7.95	70.1%	0	N/A	0	N/A	\$0.00	N/A	6
N-ST7L	\$1.89	\$0.48	25.4%	6	0.4%	\$11.34	0.5%	\$2.98	\$8.36	73.7%	0	N/A	0	N/A	\$0.00	N/A	6
NAC-SP	\$1.29	\$0.31	24.1%	24	1.5%	\$30.96	1.3%	\$7.87	\$23.09	74.6%	0	N/A	0	N/A	\$0.00	N/A	24
NACHOS	\$0.79	\$0.12	15.3%	57	3.6%	\$45.03	1.9%	\$7.02	\$38.01	84.4%	0	N/A	0	N/A	\$0.00	N/A	57
NBG-BF	\$2.39	\$0.43	17.9%	28	1.8%	\$66.92	2.9%	\$12.90	\$54.02	80.7%	0	N/A	0	N/A	\$0.00	N/A	28
<b>3 NACHOS</b>	<b>\$1.53</b>	<b>\$0.37</b>	<b>24.0%</b>	<b>216</b>	<b>13.7%</b>	<b>\$280.64</b>	<b>12.0%</b>	<b>\$68.93</b>	<b>\$211.71</b>	<b>75.4%</b>	<b>0</b>	<b>N/A</b>	<b>0</b>	<b>N/A</b>	<b>\$0.00</b>	<b>N/A</b>	<b>216</b>
PIZ-BF	\$2.39	\$0.49	20.4%	52	3.3%	\$124.28	5.3%	\$26.56	\$97.72	78.6%	0	N/A	0	N/A	\$0.00	N/A	52
<b>4 PIZZAS</b>	<b>\$2.39</b>	<b>\$0.49</b>	<b>20.5%</b>	<b>52</b>	<b>3.3%</b>	<b>\$124.28</b>	<b>5.3%</b>	<b>\$26.56</b>	<b>\$97.72</b>	<b>78.6%</b>	<b>0</b>	<b>N/A</b>	<b>0</b>	<b>N/A</b>	<b>\$0.00</b>	<b>N/A</b>	<b>52</b>
BWCKSW	\$3.49	\$0.89	25.5%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
BWCKZT	\$2.99	\$0.67	22.4%	12	0.8%	\$35.88	1.5%	\$8.46	\$27.42	76.4%	0	N/A	0	N/A	\$0.00	N/A	12
BWSTSW	\$3.49	\$0.81	23.3%	9	0.6%	\$31.41	1.3%	\$7.70	\$23.71	75.5%	0	N/A	0	N/A	\$0.00	N/A	9
SLD-BF	\$3.49	\$0.75	21.4%	25	1.6%	\$87.25	3.7%	\$20.44	\$66.81	76.6%	0	N/A	0	N/A	\$0.00	N/A	25
SLD-CK	\$4.09	\$1.01	24.7%	5	0.3%	\$20.45	0.9%	\$5.54	\$14.91	72.9%	0	N/A	0	N/A	\$0.00	N/A	5
<b>5 SALADS</b>	<b>\$3.51</b>	<b>\$0.83</b>	<b>23.5%</b>	<b>51</b>	<b>3.2%</b>	<b>\$174.99</b>	<b>7.5%</b>	<b>\$42.14</b>	<b>\$132.85</b>	<b>75.9%</b>	<b>0</b>	<b>N/A</b>	<b>0</b>	<b>N/A</b>	<b>\$0.00</b>	<b>N/A</b>	<b>51</b>
23 ITS FREE	\$0.00	\$0.00	N/A	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0

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**Product Mix Gross Profit Report: page 2**

Menu Item Name	Eat-in Item Price	Eat-in Item Cost	Percent Cost	Units Sold	Percent Of Units Sold	Dollar Sales	Percent Total Sales	Ideal Food Cost	Gross Profit Dollars	Gross Profit Percent	Units Promo'd	Percent Of Units Promo'd	Units Wasted	Percent Of Units Wasted	Dollars Wasted	Percent Total Waste	Total Units
BELL	\$1.00	\$0.00	0.0%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
CUPGC	\$0.50	\$0.21	42.2%	2	0.1%	\$1.00	0.0%	\$0.42	\$0.58	58.0%	0	N/A	0	N/A	\$0.00	N/A	2
CUPSC	\$0.50	\$0.09	17.2%	7	0.4%	\$3.50	0.1%	\$0.60	\$2.90	82.9%	0	N/A	0	N/A	\$0.00	N/A	7
E-BF	\$1.39	\$0.17	12.1%	7	0.4%	\$9.73	0.4%	\$1.19	\$8.54	87.8%	0	N/A	0	N/A	\$0.00	N/A	7
E-CK	\$1.99	\$0.30	15.1%	1	0.1%	\$1.99	0.1%	\$0.30	\$1.69	84.9%	0	N/A	0	N/A	\$0.00	N/A	1
E-ST	\$1.99	\$0.24	11.9%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
MEX-BF	\$0.99	\$0.31	31.7%	54	3.4%	\$53.46	2.3%	\$17.09	\$36.37	68.0%	0	N/A	0	N/A	\$0.00	N/A	54
PN&CH	\$0.79	\$0.14	18.1%	8	0.5%	\$6.32	0.3%	\$1.21	\$5.11	80.9%	0	N/A	0	N/A	\$0.00	N/A	8
Q-CK	\$1.99	\$0.56	28.0%	52	3.3%	\$103.48	4.4%	\$28.94	\$74.54	72.0%	0	N/A	0	N/A	\$0.00	N/A	52
Q-CKMN	\$1.99	\$0.56	28.2%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
Q-ST	\$1.99	\$0.49	24.7%	27	1.7%	\$53.73	2.3%	\$13.32	\$40.41	75.2%	0	N/A	0	N/A	\$0.00	N/A	27
Q-STMN	\$1.99	\$0.50	25.0%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
SIDRIC	\$0.79	\$0.19	23.4%	4	0.3%	\$3.16	0.1%	\$0.74	\$2.42	76.6%	0	N/A	0	N/A	\$0.00	N/A	4
TWIST	\$0.79	\$0.07	8.7%	19	1.2%	\$15.01	0.6%	\$1.34	\$13.67	91.1%	0	N/A	0	N/A	\$0.00	N/A	19
<b>6 MISC.</b>	<b>\$1.25</b>	<b>\$0.26</b>	<b>20.5%</b>	<b>181</b>	<b>11.5%</b>	<b>\$251.38</b>	<b>10.8%</b>	<b>\$65.15</b>	<b>\$186.23</b>	<b>74.1%</b>	<b>0</b>	<b>N/A</b>	<b>0</b>	<b>N/A</b>	<b>\$0.00</b>	<b>N/A</b>	<b>181</b>
C-BFBJ	\$1.19	\$0.16	13.1%	14	0.9%	\$16.66	0.7%	\$2.22	\$14.44	86.7%	0	N/A	0	N/A	\$0.00	N/A	14
C-BFNC	\$1.19	\$0.29	24.6%	22	1.4%	\$26.18	1.1%	\$6.49	\$19.69	75.2%	0	N/A	0	N/A	\$0.00	N/A	22
C-BFSP	\$1.19	\$0.16	13.3%	42	2.7%	\$49.98	2.1%	\$6.74	\$43.24	86.5%	0	N/A	0	N/A	\$0.00	N/A	42
C-CKBJ	\$1.79	\$0.29	16.1%	5	0.3%	\$8.95	0.4%	\$1.45	\$7.50	83.8%	0	N/A	0	N/A	\$0.00	N/A	5
C-CKNC	\$1.79	\$0.42	23.7%	1	0.1%	\$1.79	0.1%	\$0.42	\$1.37	76.5%	0	N/A	0	N/A	\$0.00	N/A	1
C-CKSP	\$1.79	\$0.32	18.0%	9	0.6%	\$16.11	0.7%	\$2.93	\$13.18	81.8%	0	N/A	0	N/A	\$0.00	N/A	9
C-STBJ	\$1.79	\$0.22	12.6%	5	0.3%	\$8.95	0.4%	\$1.13	\$7.82	87.4%	0	N/A	0	N/A	\$0.00	N/A	5
C-STNC	\$1.79	\$0.36	20.2%	5	0.3%	\$8.95	0.4%	\$1.82	\$7.13	79.7%	0	N/A	0	N/A	\$0.00	N/A	5
C-STSP	\$1.79	\$0.26	14.5%	6	0.4%	\$10.74	0.5%	\$1.57	\$9.17	85.4%	0	N/A	0	N/A	\$0.00	N/A	6
<b>7 CHALUPAS</b>	<b>\$1.59</b>	<b>\$0.28</b>	<b>17.3%</b>	<b>109</b>	<b>6.9%</b>	<b>\$148.31</b>	<b>6.3%</b>	<b>\$24.77</b>	<b>\$123.54</b>	<b>83.3%</b>	<b>0</b>	<b>N/A</b>	<b>0</b>	<b>N/A</b>	<b>\$0.00</b>	<b>N/A</b>	<b>109</b>
G-BFBJ	\$1.39	\$0.16	11.4%	2	0.1%	\$2.78	0.1%	\$0.32	\$2.46	88.5%	0	N/A	0	N/A	\$0.00	N/A	2
G-BFNC	\$1.39	\$0.29	20.8%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
G-BFSP	\$1.39	\$0.19	14.0%	12	0.8%	\$16.68	0.7%	\$2.36	\$14.32	85.9%	0	N/A	0	N/A	\$0.00	N/A	12
G-CKBJ	\$1.99	\$0.29	14.6%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
G-CKNC	\$1.99	\$0.42	21.1%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
G-CKSP	\$1.99	\$0.36	18.0%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
G-STBJ	\$1.99	\$0.28	13.9%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
G-STNC	\$1.99	\$0.36	18.0%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
G-STSP	\$1.99	\$0.30	14.9%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
<b>8 GORDITAS</b>	<b>\$1.79</b>	<b>\$0.29</b>	<b>16.4%</b>	<b>14</b>	<b>0.9%</b>	<b>\$19.46</b>	<b>0.8%</b>	<b>\$2.68</b>	<b>\$16.78</b>	<b>86.2%</b>	<b>0</b>	<b>N/A</b>	<b>0</b>	<b>N/A</b>	<b>\$0.00</b>	<b>N/A</b>	<b>14</b>
DINBN	\$0.79	\$0.01	1.0%	6	0.4%	\$4.74	0.2%	\$0.05	\$4.69	98.9%	0	N/A	0	N/A	\$0.00	N/A	6
DINNBG	\$2.00	\$0.43	21.3%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
DINPIZ	\$2.00	\$0.50	25.0%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
DINSFT	\$0.79	\$0.12	15.7%	22	1.4%	\$17.38	0.7%	\$2.77	\$14.61	84.1%	0	N/A	0	N/A	\$0.00	N/A	22
DINSUP	\$0.40	\$0.06	14.3%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
DINTAC	\$0.79	\$0.01	0.6%	12	0.8%	\$9.48	0.4%	\$0.08	\$9.40	99.2%	0	N/A	0	N/A	\$0.00	N/A	12
<b>11 DIN</b>	<b>\$1.13</b>	<b>\$0.19</b>	<b>16.7%</b>	<b>40</b>	<b>2.5%</b>	<b>\$31.60</b>	<b>1.4%</b>	<b>\$2.90</b>	<b>\$28.70</b>	<b>90.8%</b>	<b>0</b>	<b>N/A</b>	<b>0</b>	<b>N/A</b>	<b>\$0.00</b>	<b>N/A</b>	<b>40</b>
CODE16	\$0.99	\$0.19	19.2%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0

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Menu Item Name	Eat-in Item Price	Eat-in Item Cost	Percent Cost	Units Sold	Percent Of Units Sold	Dollar Sales	Percent Total Sales	Ideal Food Cost	Gross Profit Dollars	Gross Profit Percent	Units Promo'd	Percent Of Units Promo'd	Units Wasted	Percent Of Units Wasted	Dollars Wasted	Percent Total Waste	Total Units
CPEP16	\$0.99	\$0.19	19.2%	1	0.1%	\$0.99	0.0%	\$0.19	\$0.80	80.8%	0	N/A	0	N/A	\$0.00	N/A	1
DEW-16	\$0.99	\$0.19	19.2%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
DIT-16	\$0.99	\$0.19	19.2%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
MIST16	\$0.99	\$0.19	19.2%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
PEP-16	\$0.99	\$0.19	19.2%	3	0.2%	\$2.97	0.1%	\$0.57	\$2.40	80.8%	0	N/A	0	N/A	\$0.00	N/A	3
RTB-16	\$0.99	\$0.19	19.2%	3	0.2%	\$2.97	0.1%	\$0.57	\$2.40	80.8%	0	N/A	0	N/A	\$0.00	N/A	3
STEA16	\$0.99	\$0.19	19.2%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
<b>20 16oz DRK</b>	<b>\$0.99</b>	<b>\$0.19</b>	<b>19.2%</b>	<b>7</b>	<b>0.4%</b>	<b>\$6.93</b>	<b>0.3%</b>	<b>\$1.33</b>	<b>\$5.60</b>	<b>80.8%</b>	<b>0</b>	<b>N/A</b>	<b>0</b>	<b>N/A</b>	<b>\$0.00</b>	<b>N/A</b>	<b>7</b>
CODE20	\$1.09	\$0.23	20.8%	1	0.1%	\$1.09	0.0%	\$0.23	\$0.86	78.9%	0	N/A	0	N/A	\$0.00	N/A	1
CPEP20	\$1.09	\$0.23	20.8%	3	0.2%	\$3.27	0.1%	\$0.68	\$2.59	79.2%	0	N/A	0	N/A	\$0.00	N/A	3
DEW-20	\$1.09	\$0.23	20.8%	20	1.3%	\$21.80	0.9%	\$4.54	\$17.26	79.2%	0	N/A	0	N/A	\$0.00	N/A	20
DIT-20	\$1.09	\$0.23	20.8%	6	0.4%	\$6.54	0.3%	\$1.36	\$5.18	79.2%	0	N/A	0	N/A	\$0.00	N/A	6
MIST20	\$1.09	\$0.23	20.8%	4	0.3%	\$4.36	0.2%	\$0.91	\$3.45	79.1%	0	N/A	0	N/A	\$0.00	N/A	4
PEP-20	\$1.09	\$0.23	20.8%	63	4.0%	\$68.67	2.9%	\$14.29	\$54.38	79.2%	0	N/A	0	N/A	\$0.00	N/A	63
RTB-20	\$1.09	\$0.23	20.8%	4	0.3%	\$4.36	0.2%	\$0.91	\$3.45	79.1%	0	N/A	0	N/A	\$0.00	N/A	4
STEA20	\$1.09	\$0.23	20.8%	5	0.3%	\$5.45	0.2%	\$1.13	\$4.32	79.3%	0	N/A	0	N/A	\$0.00	N/A	5
<b>21 20oz DRK</b>	<b>\$1.09</b>	<b>\$0.23</b>	<b>21.1%</b>	<b>106</b>	<b>6.7%</b>	<b>\$115.54</b>	<b>4.9%</b>	<b>\$24.05</b>	<b>\$91.49</b>	<b>79.2%</b>	<b>0</b>	<b>N/A</b>	<b>0</b>	<b>N/A</b>	<b>\$0.00</b>	<b>N/A</b>	<b>106</b>
CODE32	\$1.39	\$0.32	23.0%	4	0.3%	\$5.56	0.2%	\$1.28	\$4.28	77.0%	0	N/A	0	N/A	\$0.00	N/A	4
CPEP32	\$1.39	\$0.32	23.0%	6	0.4%	\$8.34	0.4%	\$1.92	\$6.42	77.0%	0	N/A	0	N/A	\$0.00	N/A	6
DEW-32	\$1.39	\$0.32	23.0%	29	1.8%	\$40.31	1.7%	\$9.26	\$31.05	77.0%	0	N/A	0	N/A	\$0.00	N/A	29
DIT-32	\$1.39	\$0.32	23.0%	12	0.8%	\$16.68	0.7%	\$3.83	\$12.85	77.0%	0	N/A	0	N/A	\$0.00	N/A	12
MIST32	\$1.39	\$0.32	23.0%	4	0.3%	\$5.56	0.2%	\$1.28	\$4.28	77.0%	0	N/A	0	N/A	\$0.00	N/A	4
PEP-32	\$1.39	\$0.32	23.0%	126	8.0%	\$175.14	7.5%	\$40.24	\$134.90	77.0%	0	N/A	0	N/A	\$0.00	N/A	126
RTB-32	\$1.39	\$0.32	23.0%	11	0.7%	\$15.29	0.7%	\$3.51	\$11.78	77.0%	0	N/A	0	N/A	\$0.00	N/A	11
STEA32	\$1.39	\$0.32	23.0%	10	0.6%	\$13.90	0.6%	\$3.19	\$10.71	77.1%	0	N/A	0	N/A	\$0.00	N/A	10
<b>22 32oz DRK</b>	<b>\$1.39</b>	<b>\$0.32</b>	<b>23.0%</b>	<b>202</b>	<b>12.8%</b>	<b>\$280.78</b>	<b>12.0%</b>	<b>\$64.51</b>	<b>\$216.27</b>	<b>77.0%</b>	<b>0</b>	<b>N/A</b>	<b>0</b>	<b>N/A</b>	<b>\$0.00</b>	<b>N/A</b>	<b>202</b>
CODE44	\$1.49	\$0.28	18.9%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
CPEP44	\$1.49	\$0.28	18.9%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
DEW-44	\$1.49	\$0.32	21.4%	3	0.2%	\$4.47	0.2%	\$0.96	\$3.51	78.5%	0	N/A	0	N/A	\$0.00	N/A	3
DIT-44	\$1.49	\$0.28	18.9%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
MIST44	\$1.49	\$0.28	18.9%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
PEP-44	\$1.49	\$0.28	18.9%	1	0.1%	\$1.49	0.1%	\$0.28	\$1.21	81.2%	0	N/A	0	N/A	\$0.00	N/A	1
RTB-44	\$1.49	\$0.28	18.9%	2	0.1%	\$2.98	0.1%	\$0.56	\$2.42	81.2%	0	N/A	0	N/A	\$0.00	N/A	2
STEA44	\$1.49	\$0.28	18.9%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
<b>23 44oz DRK</b>	<b>\$1.49</b>	<b>\$0.29</b>	<b>19.1%</b>	<b>6</b>	<b>0.4%</b>	<b>\$8.94</b>	<b>0.4%</b>	<b>\$1.80</b>	<b>\$7.14</b>	<b>79.9%</b>	<b>0</b>	<b>N/A</b>	<b>0</b>	<b>N/A</b>	<b>\$0.00</b>	<b>N/A</b>	<b>6</b>
MILK	\$0.59	\$0.22	37.3%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
SIDE	\$0.00	\$0.00	N/A	30	1.9%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	30
TOY	\$0.99	\$0.49	49.9%	9	0.6%	\$8.91	0.4%	\$4.45	\$4.46	50.1%	0	N/A	0	N/A	\$0.00	N/A	9
WATER	\$0.00	\$0.04	N/A	38	2.4%	\$0.00	0.0%	\$1.50	(\$1.50)	N/A	0	N/A	0	N/A	\$0.00	N/A	38
<b>25 MISC DRK</b>	<b>\$0.40</b>	<b>\$0.19</b>	<b>47.5%</b>	<b>77</b>	<b>4.9%</b>	<b>\$8.91</b>	<b>0.4%</b>	<b>\$5.95</b>	<b>\$2.96</b>	<b>33.2%</b>	<b>0</b>	<b>N/A</b>	<b>0</b>	<b>N/A</b>	<b>\$0.00</b>	<b>N/A</b>	<b>77</b>
ADCK	\$0.60	\$0.25	41.7%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
ADST	\$0.60	\$0.19	31.2%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0

Store: PDS - 16108 University Oak  
 Data Collected : 1/15/2003 To 1/15/2003  
 All Registers

Manager : Bill Swanson  
 Printed : 1/16/2003, at 9:02 AM  
 POS Type: 34 Paseo: v4.00\_09

**Product Mix Gross Profit Report: page 4**

Menu Item Name	Eat-in Item Price	Eat-in Item Cost	Percent Cost	Units Sold	Percent Of Units Sold	Dollar Sales	Percent Total Sales	Ideal Food Cost	Gross Profit Dollars	Gross Profit Percent	Units Promo'd	Percent Of Units Promo'd	Units Wasted	Percent Of Units Wasted	Dollars Wasted	Percent Total Waste	Total Units
BAJA	\$0.00	\$0.02	N/A	-1	-0.1%	\$0.00	0.0%	(\$0.02)	\$0.02	N/A	0	N/A	0	N/A	\$0.00	N/A	-1
BF	\$0.60	\$0.12	19.7%	21	1.3%	\$12.60	0.5%	\$2.48	\$10.12	80.3%	0	N/A	0	N/A	\$0.00	N/A	21
BLEND	\$0.25	\$0.02	9.5%	2	0.1%	\$0.50	0.0%	\$0.05	\$0.45	90.0%	0	N/A	0	N/A	\$0.00	N/A	2
BN	\$0.25	\$0.03	10.2%	-46	-2.9%	\$0.00	0.0%	(\$1.17)	\$1.17	N/A	0	N/A	0	N/A	\$0.00	N/A	-46
CHPS	\$0.40	\$0.04	9.0%	-1	-0.1%	\$0.00	0.0%	(\$0.04)	\$0.04	N/A	0	N/A	0	N/A	\$0.00	N/A	-1
CHZ	\$0.25	\$0.02	9.3%	-3	-0.2%	\$2.25	0.1%	(\$0.07)	\$2.32	103.1%	0	N/A	0	N/A	\$0.00	N/A	-3
CJSC	\$0.10	\$0.02	23.1%	-4	-0.3%	\$0.10	0.0%	(\$0.09)	\$0.19	190.0%	0	N/A	0	N/A	\$0.00	N/A	-4
CPSC	\$0.10	\$0.02	21.4%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
FJSC	\$0.10	\$0.03	28.2%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
FLR	\$0.25	\$0.07	26.6%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
FSTA	\$0.25	\$0.00	0.0%	-27	-1.7%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	-27
FVEG	\$0.50	\$0.12	24.9%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
GRN	\$0.00	\$0.05	N/A	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
GRON	\$0.00	\$0.01	N/A	-23	-1.5%	\$0.00	0.0%	(\$0.29)	\$0.29	N/A	0	N/A	0	N/A	\$0.00	N/A	-23
GUAC	\$0.25	\$0.07	26.5%	-13	-0.8%	\$1.00	0.0%	(\$0.86)	\$1.86	186.0%	0	N/A	0	N/A	\$0.00	N/A	-13
JCHZ	\$0.25	\$0.00	0.0%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
JPEP	\$0.00	\$0.02	N/A	4	0.3%	\$0.00	0.0%	\$0.08	(\$0.08)	N/A	0	N/A	0	N/A	\$0.00	N/A	4
LET	\$0.10	\$0.02	15.8%	-104	-6.6%	\$0.00	0.0%	(\$1.64)	\$1.64	N/A	0	N/A	0	N/A	\$0.00	N/A	-104
LMSC	\$0.10	\$0.02	22.6%	-5	-0.3%	\$0.00	0.0%	(\$0.11)	\$0.11	N/A	0	N/A	0	N/A	\$0.00	N/A	-5
MNSC	\$0.10	\$0.03	30.3%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
NCHZ	\$0.45	\$0.08	17.8%	19	1.2%	\$8.55	0.4%	\$1.53	\$7.02	82.1%	0	N/A	0	N/A	\$0.00	N/A	19
ON	\$0.00	\$0.01	N/A	-28	-1.8%	\$0.00	0.0%	(\$0.28)	\$0.28	N/A	0	N/A	0	N/A	\$0.00	N/A	-28
PZSC	\$0.00	\$0.06	N/A	-5	-0.3%	\$0.00	0.0%	(\$0.29)	\$0.29	N/A	0	N/A	0	N/A	\$0.00	N/A	-5
RED	\$0.00	\$0.01	N/A	-7	-0.4%	\$0.00	0.0%	(\$0.10)	\$0.10	N/A	0	N/A	0	N/A	\$0.00	N/A	-7
RICE	\$0.45	\$0.08	17.5%	-3	-0.2%	\$0.00	0.0%	(\$0.24)	\$0.24	N/A	0	N/A	0	N/A	\$0.00	N/A	-3
SBBN	\$0.00	\$0.03	N/A	2	0.1%	\$0.00	0.0%	\$0.05	(\$0.05)	N/A	0	N/A	0	N/A	\$0.00	N/A	2
SBCK	\$0.60	\$0.25	41.7%	10	0.6%	\$6.00	0.3%	\$2.50	\$3.50	58.3%	0	N/A	0	N/A	\$0.00	N/A	10
SBST	\$0.60	\$0.19	31.2%	3	0.2%	\$1.80	0.1%	\$0.56	\$1.24	68.9%	0	N/A	0	N/A	\$0.00	N/A	3
SFT	\$0.00	\$0.03	N/A	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
SLSA	\$0.40	\$0.07	18.2%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
SOUR	\$0.25	\$0.02	9.9%	-5	-0.3%	\$10.00	0.4%	(\$0.12)	\$10.12	101.2%	0	N/A	0	N/A	\$0.00	N/A	-5
STRP	\$0.25	\$0.01	4.5%	-1	-0.1%	\$0.00	0.0%	(\$0.01)	\$0.01	N/A	0	N/A	0	N/A	\$0.00	N/A	-1
TOM	\$0.25	\$0.03	13.0%	-69	-4.4%	\$2.25	0.1%	(\$2.25)	\$4.50	200.0%	0	N/A	0	N/A	\$0.00	N/A	-69
XJPEP	\$0.25	\$0.02	8.0%	4	0.3%	\$1.00	0.0%	\$0.08	\$0.92	92.0%	0	N/A	0	N/A	\$0.00	N/A	4
ZSTY	\$0.25	\$0.10	39.6%	0	0.0%	\$0.00	0.0%	\$0.00	\$0.00	N/A	0	N/A	0	N/A	\$0.00	N/A	0
<b>30 CONDIMEN</b>	<b>\$0.24</b>	<b>\$0.06</b>	<b>24.5%</b>	<b>-280</b>	<b>-17.7%</b>	<b>\$46.05</b>	<b>2.0%</b>	<b>(\$0.25)</b>	<b>\$46.30</b>	<b>100.5%</b>	<b>0</b>	<b>N/A</b>	<b>0</b>	<b>N/A</b>	<b>\$0.00</b>	<b>N/A</b>	<b>-280</b>